

**BALTIMORE CREDIT MEN
WILL BE DINNER GUESTS**

The Washington Association of Credit Men will hold its second dinner of the season on Thursday, December 13, at the Commercial Club, and following the dinner there will be a credit statement contest between a team representing the Baltimore Association of Credit Men and a team

representing the local association, composed of Samuel Henry, vice president of the Munsey Trust Company; E. B. Adams, president of the E. B. Adams Company, and John Brewer, local manager of the R. G. Dun Company.

There is much enthusiasm among the local members over the contest, the first of the kind to be staged here, and the Baltimore association has been aroused to such an extent that it has asked for a return match to be held in Baltimore later in the

winter. The local association has accepted the challenge for the return match.

These credit statement contests have been held successfully from time to time in other large cities and it is expected that they will prove interesting as well as instructive to the Washington business men.

A PATRIOT.
Towner—"Lend me a bone."
Fido—"Come around tomorrow. This is meatless day."—Wickwire.

Henderson Company Takes the Denby



This is one of the Denby trucks, agency for which has been placed with the Henderson Motor Car Company. The trucks are en route to Washington and expected hourly. The line comprises one, two, three, and five ton models, covering every conceivable kind of work and utility.

**HENDERSON MOTOR
GETS AGENCY FOR
NEW DERBY TRUCK**

The Henderson Motor Car Company has taken the agency in Washington, Maryland, and Virginia for the Denby line of trucks, a series of four models, including one, two, three, and five ton's capacity. The closing of the contract had hardly been brought about when F. S. Carmody, who heads the local firm, put into operation plans for a broader scheme of service with truck mechanics and service men to handle the commercial members of the self-propelled family of the Henderson Company.

A complete stock of trucks and parts will be kept on hand here at all times, together with a twenty-four hour service station.

Includes New Features.
The Denby has many features of note. It is the pioneer internal gear driven truck. It has a Continental motor, specially built to meet Denby specifications. Its crank case is 92 per cent aluminum and 8 per cent copper. The frame is made of pressed nickel steel of the flexible

type that cannot be damaged by travel on rough roads. Radius and torque rods have been eliminated. It is interesting to know that there are replaceable bushings in every wearing part—115 in the one-ton, 154 in the two-ton, and 185 in the three-ton. There are Timken front axles with Timken bearings in the steering pivot to make the steering easy. The springs have alloy steel leaves and are self lubricating. The three and five-ton models have steel wheels that are forty pounds lighter than wood wheels of equal size.

Maximum of Power.
All the models carry a welded steel gas tank on the dash, which gives a positive feed under all conditions. A short intake pipe to the motor insures perfect carburetion.

The entire load is carried on a solid bar of chrome steel—the rear axle—like a freight car axle. The internal gears are arranged to give greater leverage and therefore more power. Twenty-eight dollars and sixty cents is the replacement cost of a set of these internal gears.

All the Denby models are economical gasoline users, the one-ton getting twelve miles to the gallon, the two-ton ten miles, three-ton nine miles, and the five-ton eight miles.

OTHERS LIKE 'EM.
"War makes strange bed fellows."
"What's the answer?"
"Lenin, the Russian anarchist, and Lansdowne, the British aristocrat, seem willing to lie down together."
—Wickwire.

**STANDARDIZATION
OF TIRES MAY BE
ONE WAR RESULT**

It is probable that after the war a general standardization will be effected by European and American manufacturers, on the main features of motor cars.

The need of this is particularly apparent now in the confusion that has arisen because of the necessity in interchanging tires. American, French and British sizes now form three distinctive series. A British rim of 650-65 millimeters is not the same size as a French rim of 650-65 millimeters. And neither have the same measurements as the American equivalent.

American tire manufacturers, however, and particularly Goodyear, make tires in millimeter sizes to fit European rims, but this necessitates the maintenance of additional molding equipment. Obviously universal standardization is required to correct this condition.

WHEELS AID TO GUARDS.
The Franklin Park section of Boston, containing 460 acres of land on which school children had established 3,000 war gardens, was protected the whole year by eleven policemen mounted on bicycles. These mounted men cover their long beats day and night, and since December 1, 1916, have made 199 arrests. The Franklin Park section is the largest in the city, and is visited by thousands daily.



**MARION-HANDLEY
THE SIX PRE-EMINENT**

Immediate Delivery

The wise seeker of a car—efficient, economical and powerful—will investigate the Marion-Handley—Now! while he can have one and before the war compels radical price increases in all automobiles.

HUMMER MOTOR SALES CO.
1020 Connecticut Ave. Franklin 7253

**DODGE BROTHERS
CLOSED CAR**

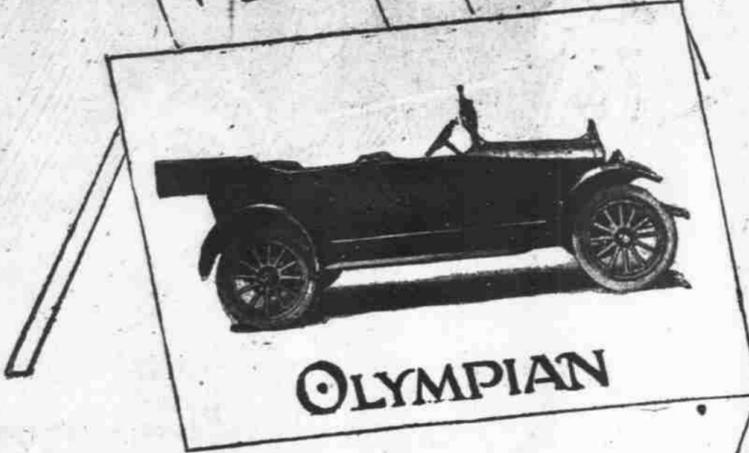
Its uncommon beauty appeals to feminine good taste.
The Convertible Coupe is well designed, well finished, well upholstered, roomy—and suited for the year 'round.

It will pay you to visit us and examine this car.
The gasoline consumption is unusually low.
The tire mileage is unusually high.
Coupe or Sedan, \$1350; Winter Touring Car or Roadster, \$1650
Touring Car, Roadster or Commercial Car, \$885.
(All prices f. o. b. Detroit).



SEMME'S MOTOR CO.
1132 Connecticut Ave. N. W.
Phone North 4107

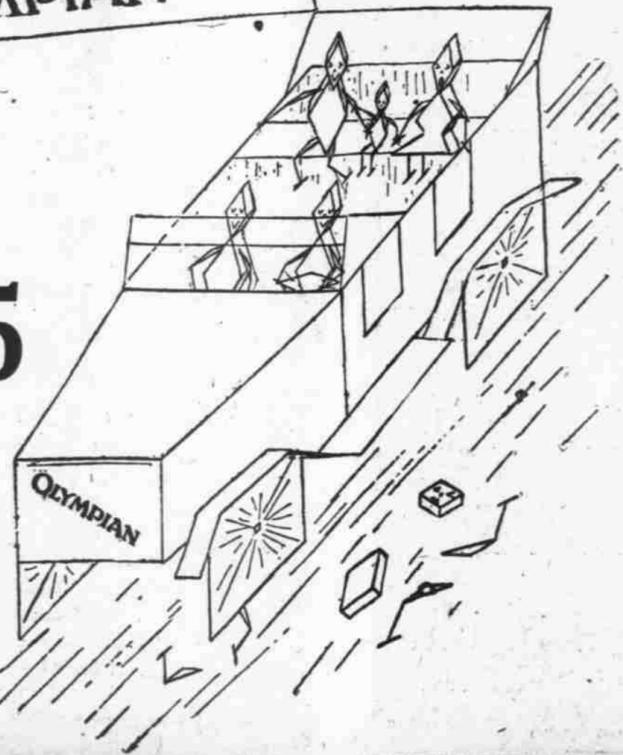
Kubik Kids Kar



We find this car the best by far. Let's race them all. We'll never fall behind the line. We'll all outshine.

\$965
F. O. B. Factory

Distinctive
Powerful
Economical
Lasting



We're Off!

Which is the best automobile on sale in Washington for the price?
We say

The Olympian

and know the reason why; but we want opinions and reasons from others and we'll pay **\$25.00 In Gold** for the ten best reasons offered why every prospective automobile owner should select the Olympian Car.

Wm. D. Brown Motor Co.
1212 Connecticut Ave.
Telephone Franklin 4585